



HOUSTON

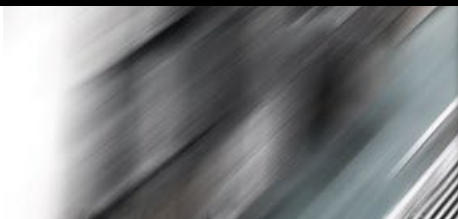


W H I T E B  X

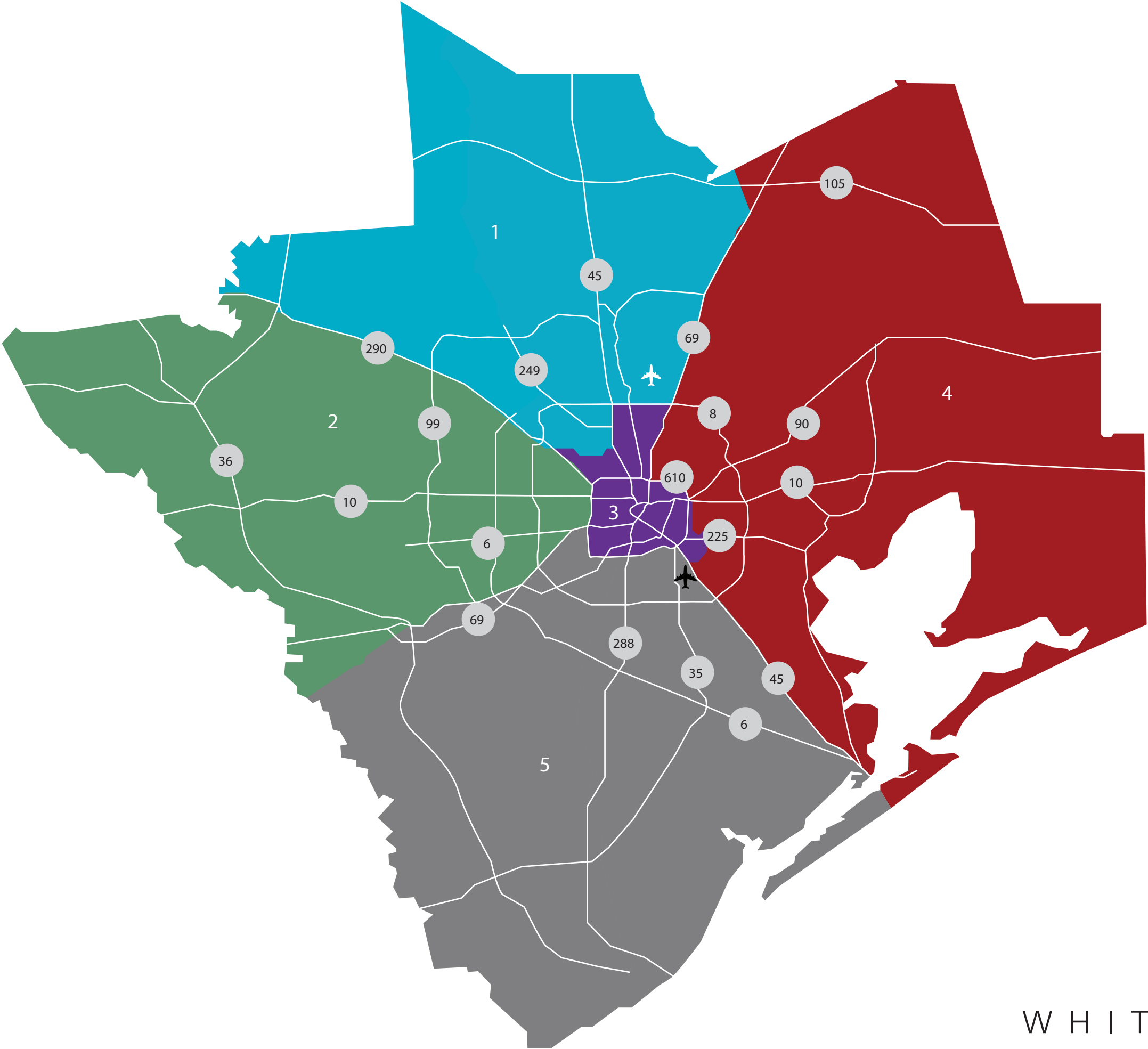
R E A L E S T A T E

Q2 2022

INDUSTRIAL
MARKET BEAT



Houston
Industrial
Market
Overview



Legend

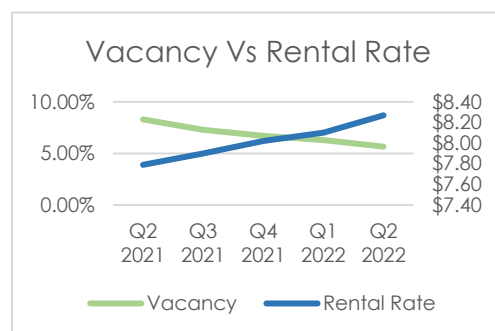
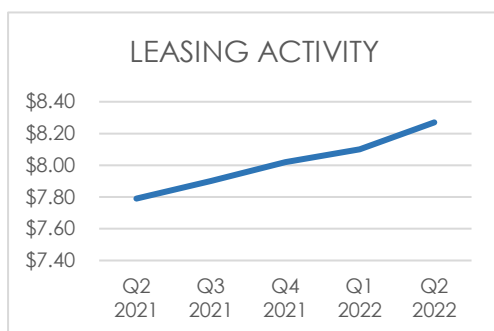
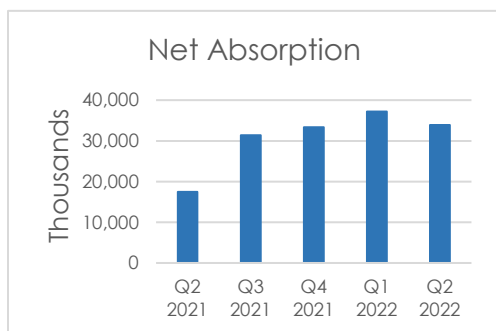
- 1 - North Houston
- 2 - West Houston
- 3 - Central Houston
- 4 - East Houston
- 5 - South Houston

- George Bush Intercontinental Airport
- George Bush Intercontinental Airport



HOUSTON INDUSTRIAL OVERVIEW | Q2 2022

| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|---------------|-------------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Houston | 735,666,334 SF | 68,404,031 SF | 5.9% | 73,337,922 SF | 23,552,673 SF | 18,673,907 SF | \$8.01/SF |
| Texas | 2,535,027,751 SF | 167,311,831 SF | 4.8% | 114,716,935 SF | 82,846,215 SF | 113,902,855 SF | \$8.17/SF |
| United States | 17,796,404,903 SF | 1,192,359,128 SF | 3.9% | 500,579,369 SF | 352,334,740 SF | 643,711,223 SF | \$10.58/SF |



Under Construction

Delivered

Absorption

Sale Price PSF



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Houston, Texas 77057

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400 S Record Street
Suite 1100
Dallas, TX 75202

(214) 380-4540

MARKET BEAT

TOTAL INDUSTRIAL STATISTICS

WHITEBOX

REAL ESTATE

| Market | Total Inventory | Vacancy | | 12 Month Total | | Construction | Quoted |
|---------------------------------|-----------------|------------|--------|----------------|----------------|--------------|---------|
| | | Vacant SF | Vac % | Net Absorption | Net Deliveries | Current SF | Rates |
| Austin County | 2,414,484 | 217,883 | 9.02% | 34,281 | - | - | \$6.57 |
| CBD-NW Inner Loop | 12,578,122 | 275,587 | 2.19% | 96,719 | - | - | \$9.07 |
| Downtown Houston | 31,658,738 | 1,621,561 | 5.12% | 216,906 | - | - | \$6.19 |
| East I-10 Outer Loop | 15,624,469 | 643,728 | 4.12% | 249,573 | - | - | \$6.71 |
| East-Southeast Far | 94,379,230 | 5,818,480 | 6.17% | 6,855,046 | 3,253,291 | 5,206,131 | \$8.19 |
| Highway 290 / Tomball Parkway | 32,012,763 | 2,047,856 | 6.40% | 3,957,585 | 1,602,170 | 917,625 | \$8.57 |
| Highway 59 / Highway 90 | 29,648,495 | 2,067,686 | 6.97% | 1,099,715 | 797,784 | 540,124 | \$8.57 |
| Liberty County | 2,127,891 | 93,138 | 4.38% | (59,024) | - | - | \$7.89 |
| North Freeway / Tomball Parkway | 38,953,970 | 1,705,405 | 4.38% | 2,728,379 | 455,237 | 1,636,809 | \$8.88 |
| North Hardy Toll Road | 43,790,134 | 3,659,541 | 8.36% | 2,835,169 | 1,293,363 | 1,553,680 | \$8.35 |
| North Inner Loop | 5,534,837 | 198,590 | 3.59% | 18,232 | - | - | \$6.30 |
| North Outer Loop | 28,136,364 | 1,549,470 | 5.51% | 774,909 | 9,900 | 280,620 | \$7.78 |
| Northeast Highway 321 | 2,572,323 | 72,720 | 2.83% | 101,970 | 141,360 | 277,235 | \$10.07 |
| Northeast Highway 90 | 26,639,769 | 1,860,788 | 6.99% | 2,209,897 | 981,116 | 310,792 | \$8.30 |
| Northeast I-10 | 4,666,655 | 104,346 | 2.24% | 54,164 | - | 1,305,453 | \$7.62 |
| Northeast Inner Loop | 13,051,881 | 476,524 | 3.65% | 281,035 | - | - | \$5.84 |
| Northwest Highway 6 | 18,919,718 | 1,172,077 | 6.20% | 1,460,723 | 543,301 | 1,589,442 | \$10.00 |
| Northwest Inner Loop | 64,837,944 | 3,409,827 | 5.26% | 1,429,915 | 134,976 | 35,451 | \$8.06 |
| Northwest Near | 20,476,138 | 1,103,050 | 5.39% | (349,819) | 21,582 | - | \$7.86 |
| Northwest Outliers | 39,256,607 | 2,759,347 | 7.03% | 3,352,569 | 1,847,728 | 5,175,799 | \$9.43 |
| South Highway 35 | 43,694,042 | 1,154,834 | 2.64% | 1,187,920 | 318,849 | 91,500 | \$7.77 |
| South Inner Loop | 12,819,874 | 336,650 | 2.63% | 697,193 | - | 2,600 | \$6.94 |
| Southeast Outer Loop | 18,269,646 | 1,025,475 | 5.61% | 704,379 | 125 | 457,400 | \$6.11 |
| Southwest Far | 22,844,581 | 2,474,753 | 10.83% | 2,083,220 | 2,789,591 | 387,643 | \$8.70 |
| Southwest Inner Loop | 6,744,323 | 606,989 | 9.00% | 32,882 | - | 159,085 | \$10.49 |
| Southwest Outer Loop | 14,970,363 | 767,980 | 5.13% | 199,443 | - | 4,750 | \$10.44 |
| Sugar Land | 33,592,800 | 1,631,938 | 4.86% | 5,067,434 | 5,307,228 | 1,397,430 | \$8.59 |
| The Woodlands / Conroe | 31,431,791 | 1,298,762 | 4.13% | 3,331,671 | 3,256,831 | 344,370 | \$10.57 |
| West Outer Loop | 31,390,008 | 1,728,020 | 5.51% | 358,605 | 521,119 | 915,194 | \$8.52 |
| Totals | 743,037,960 | 39,998,246 | 5.38% | 82,021,382 | 23,275,551 | 22,589,133 | \$8.22 |

Source: CoStar Property®

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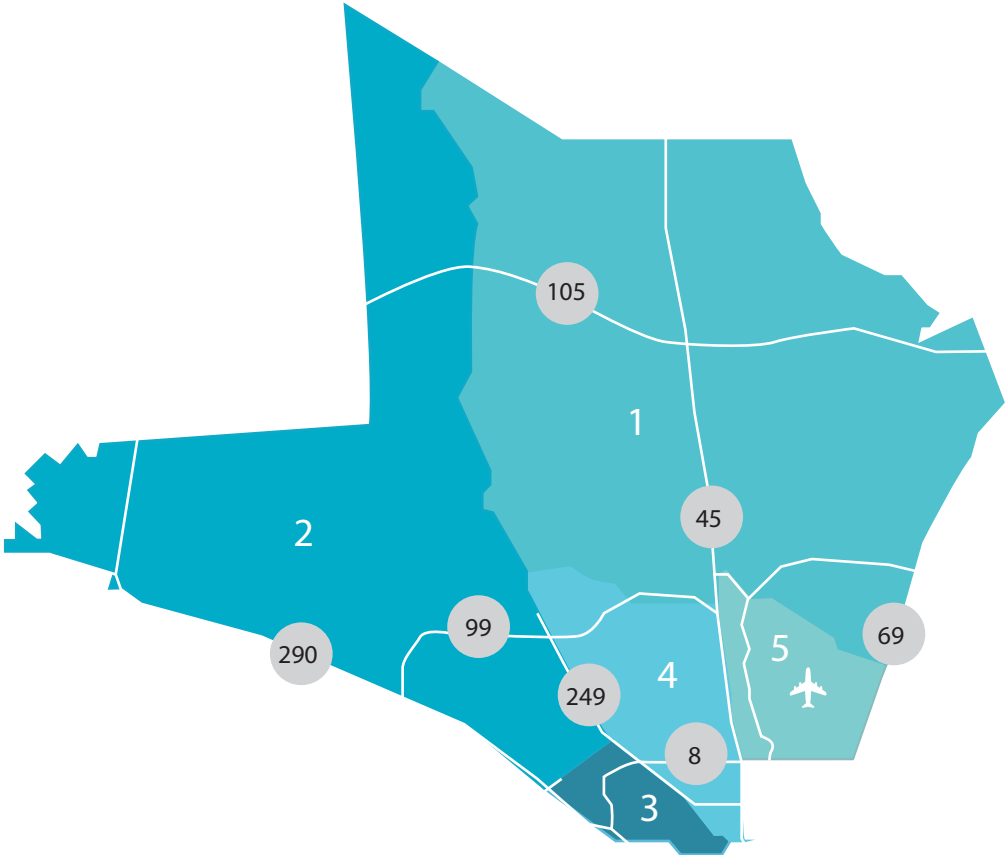
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North Houston Industrial Market Overview



Legend

- 1 - The Woodlands / Conroe
- 2 - Northwest Highway 6
- 3 - Highway 290 / Tomball Parkway
- 4 - North Freeway / Tomball Parkway
- 5 - North Hardy Toll Road

 George Bush Intercontinental Airport



The Woodlands / Conroe | Q2 2022

Market Insights:

The The Woodlands / Conroe Submarket ended the second quarter of 2022 with a vacancy rate of 3.80%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is 3,500,424 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$10.55/SF across all classes, increasing from \$10.16/SF in the previous quarter. 12-month new construction deliveries are at 3,277,836 SF, and there is currently 344,370 SF under construction in the submarket.

The Woodlands / Conroe commercial sale prices ended the second quarter of 2022 at \$110/SF, increasing from \$106/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



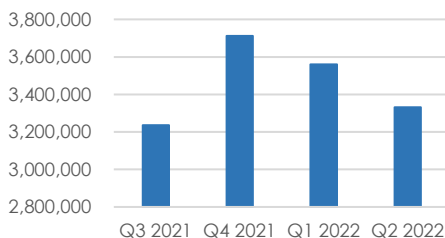
Under Construction

Absorption

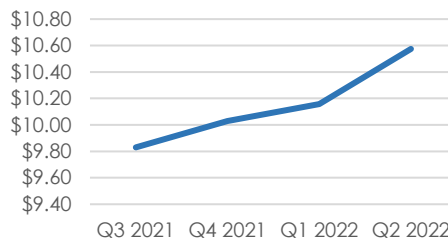


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|------------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| The Woodlands / Conroe | 31,379,369 SF | 2,050,956 SF | 3.80% | 3,500,424 SF | 3,277,836 SF | 344,370 SF | \$10.55/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

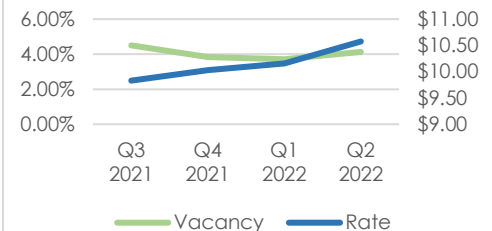
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northwest Highway 6 | Q2 2022

Market Insights:

The Northwest Highway 6 Submarket ended the second quarter of 2022 with a vacancy rate of 6.11%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 1,468,608 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$10.04/SF across all classes, increasing from \$10.00/SF in the previous quarter. 12-month new construction deliveries are at 621,773 SF, and there is currently 1,567,852 SF under construction in the submarket.

Northwest Highway 6 commercial sale prices ended the second quarter of 2022 at \$108/SF, increasing from \$105/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



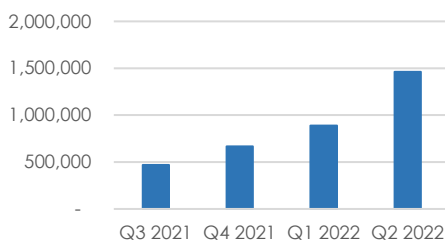
Under Construction

Absorption

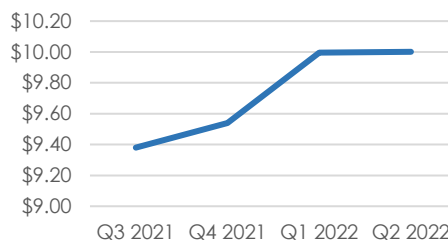


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|---------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northwest Highway 6 | 18,894,300 SF | 1,623,587 SF | 6.11% | 1,468,608 SF | 621,773 SF | 1,567,852 SF | \$10.04/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

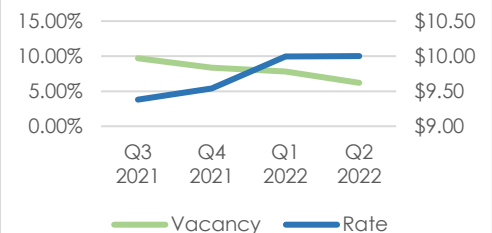
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Highway 290 / Tomball Parkway | Q2 2022

Market Insights:

The Highway 290 / Tomball Parkway Submarket ended the second quarter of 2022 with a vacancy rate of 6.23%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 4,018,745 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.53/SF across all classes, increasing from \$8.27/SF in the previous quarter. 12-month new construction deliveries are at 1,602,170 SF, and there is currently 917,625 SF under construction in the submarket.

Highway 290 / Tomball Parkway commercial sale prices ended the second quarter of 2022 at \$107/SF, increasing from \$102/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



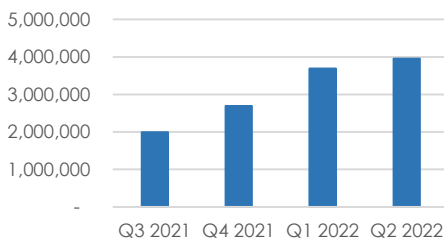
Under Construction

Absorption

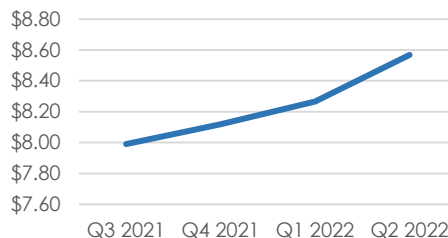


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|-------------------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Highway 290 / Tomball Parkway | 32,007,730 SF | 3,626,156 SF | 6.23% | 4,018,745 SF | 1,602,170 SF | 917,625 SF | \$8.53/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

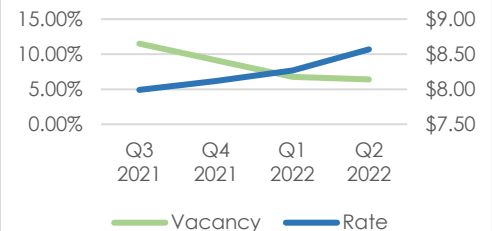
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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North Freeway / Tomball Parkway | Q2 2022

Market Insights:

The North Freeway / Tomball Parkway Submarket ended the second quarter of 2022 with a vacancy rate of 4.61%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 2,688,407 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.88/SF across all classes, increasing from \$8.68/SF in the previous quarter. 12-month new construction deliveries are at 479,455 SF, and there is currently 1,616,809 SF under construction in the submarket.

North Freeway / Tomball Parkway commercial sale prices ended the second quarter of 2022 at \$109/SF, increasing from \$104/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



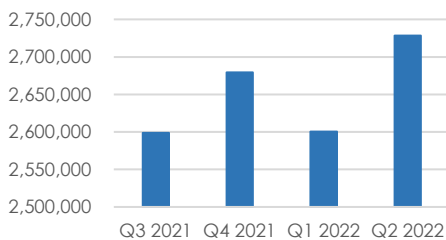
Under Construction

Absorption

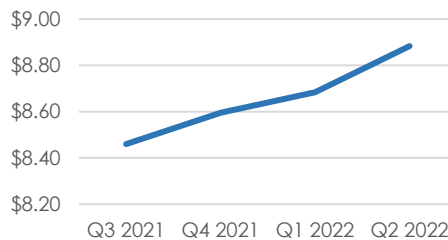


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|---------------------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| North Freeway / Tomball Parkway | 38,936,654 SF | 3,966,866 SF | 4.61% | 2,688,407 SF | 479,455 SF | 1,616,809 SF | \$8.88/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

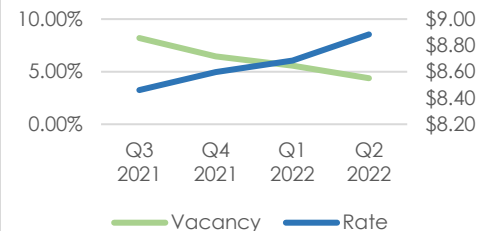
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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North Hardy Toll Road | Q2 2022

Market Insights:

The North Hardy Toll Road Submarket ended the second quarter of 2022 with a vacancy rate of 8.06%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 3,045,771 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.32/SF across all classes, increasing from \$8.10/SF in the previous quarter. 12-month new construction deliveries are at 1,293,363 SF, and there is currently 1,131,440 SF under construction in the submarket.

North Hardy Toll Road commercial sale prices ended the second quarter of 2022 at \$103/SF, increasing from \$99/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



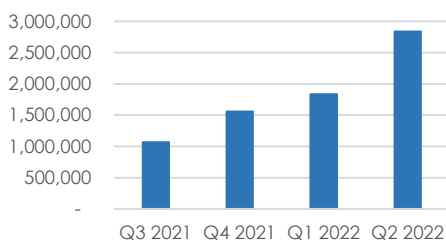
Under Construction

Absorption

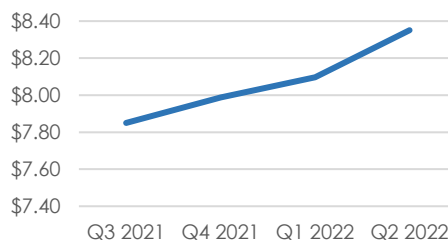


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|-----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| North Hardy Toll Road | 43,810,784 SF | 5,209,978 SF | 8.06% | 3,045,771 SF | 1,293,363 SF | 1,131,440 SF | \$8.32/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

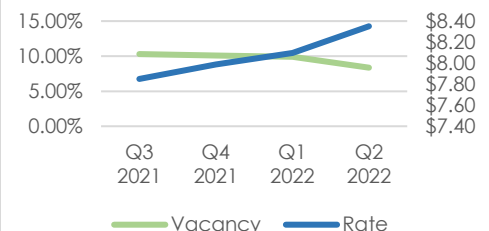
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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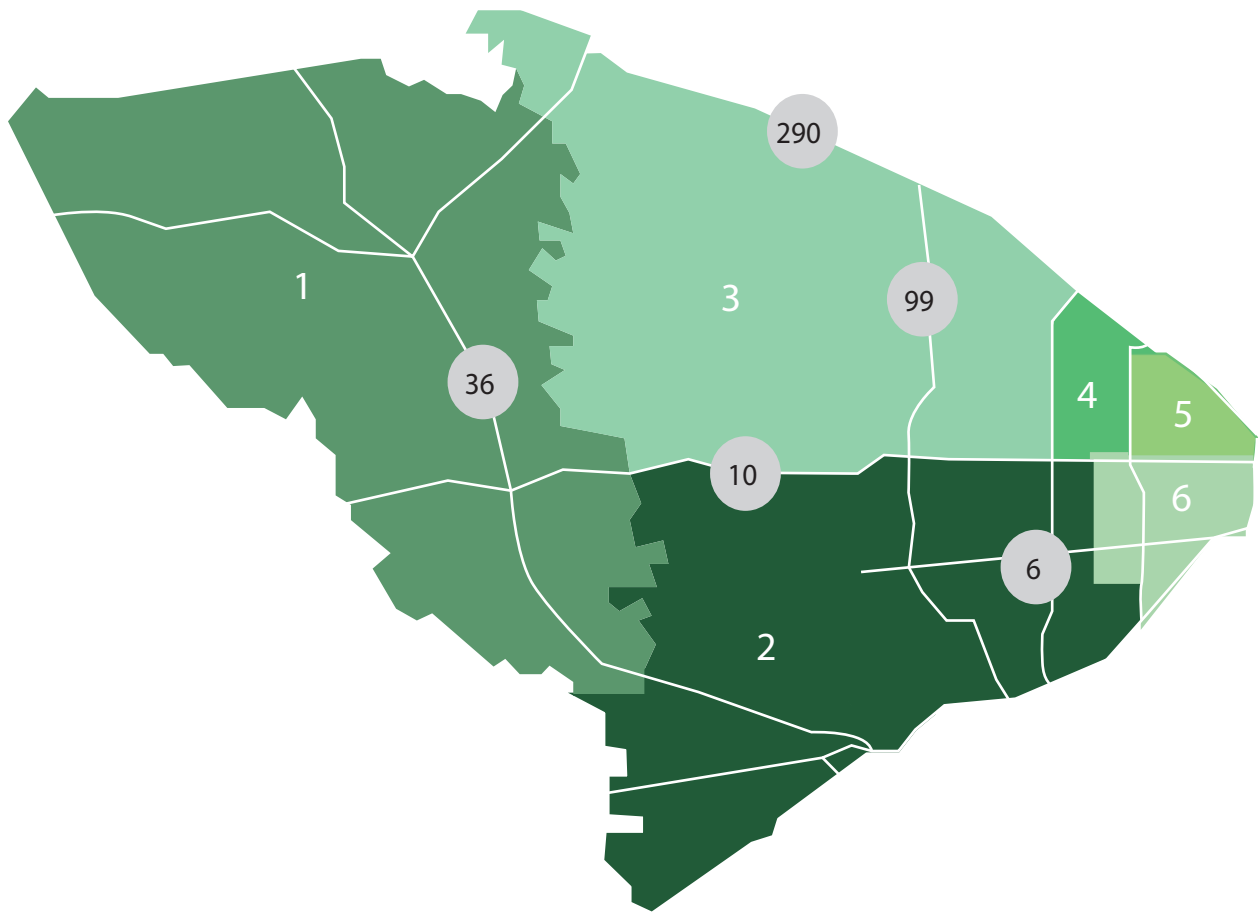
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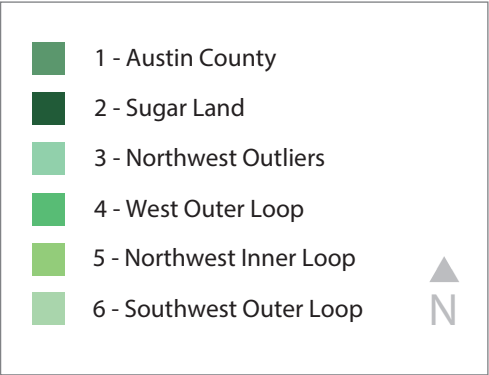
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West Houston
Industrial
Market
Overview



Legend



Austin County | Q2 2022

Market Insights:

The Austin County Submarket ended the second quarter of 2022 with a vacancy rate of 8.99%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 32,268 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$6.55/SF across all classes, increasing from \$6.54/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently no new construction in the submarket.

Austin County commercial sale prices ended the second quarter of 2022 at \$91/SF, increasing from \$87/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



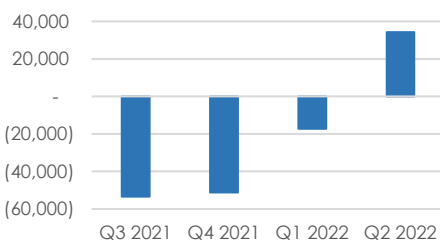
Under Construction

Absorption

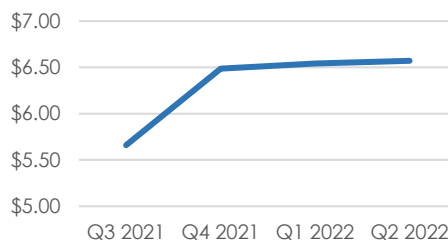


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|---------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Austin County | 2,410,734 SF | 50,650 SF | 8.99% | 32,268 SF | 0 SF | 0 SF | \$6.55/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

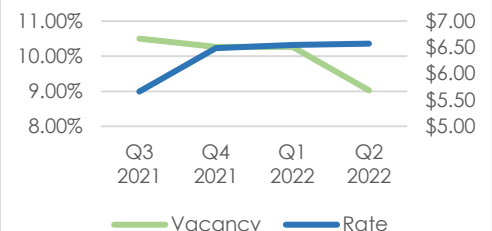
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Sugar Land | Q2 2022

Market Insights:

The Sugar Land Submarket ended the second quarter of 2022 with a vacancy rate of 5.23%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is 4,970,339 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.53/SF across all classes, increasing from \$8.29/SF in the previous quarter. 12-month new construction deliveries are at 5,395,872 SF, and there is currently 1,397,430 SF under construction in the submarket.

Sugar Land commercial sale prices ended the second quarter of 2022 at \$112/SF, increasing from \$103/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates



Vacancy



Under Construction

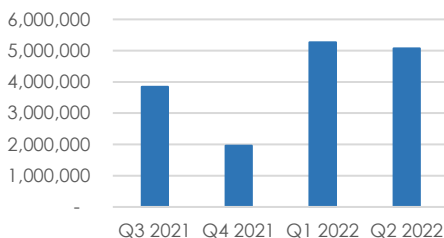


Absorption

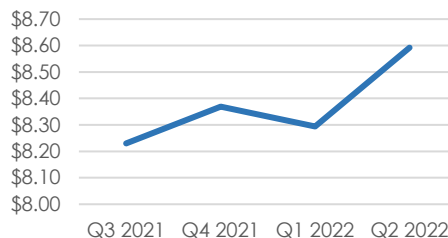


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|---------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Sugar Land | 33,597,800 SF | 3,135,683 SF | 5.23% | 4,970,339 SF | 5,395,872 SF | 1,397,430 SF | \$8.53/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

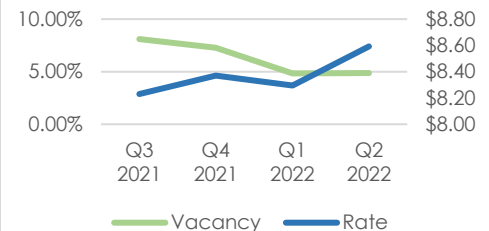
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northwest Outliers | Q2 2022

Market Insights:

The Northwest Outliers Submarket ended the second quarter of 2022 with a vacancy rate of 6.89%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 3,459,608 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$9.35/SF across all classes, increasing from \$9.03/SF in the previous quarter. 12-month new construction deliveries are at 1,913,923 SF, and there is currently 5,087,389 SF under construction in the submarket.

Northwest Outliers commercial sale prices ended the second quarter of 2022 at \$108/SF, increasing from \$102/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



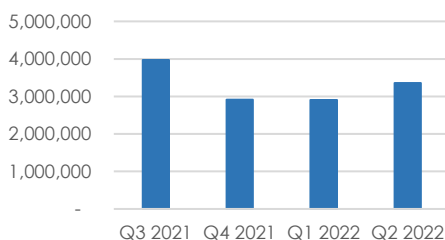
Under Construction

Absorption

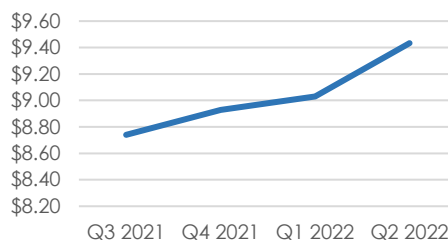


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|--------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northwest Outliers | 39,235,463 SF | 6,997,252 SF | 6.89% | 3,459,608 SF | 1,913,923 SF | 5,087,389 SF | \$9.35/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

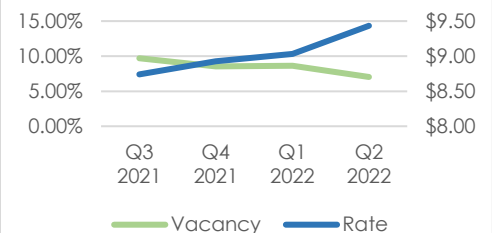
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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West Outer Loop | Q2 2022

Market Insights:

The West Outer Loop Submarket ended the second quarter of 2022 with a vacancy rate of 5.48%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is 310,506 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.52/SF across all classes, increasing from \$8.33/SF in the previous quarter. 12-month new construction deliveries are at 469,694 SF, and there is currently 904,908 SF under construction in the submarket.

West Outer Loop commercial sale prices ended the second quarter of 2022 at \$102/SF, increasing from \$98/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



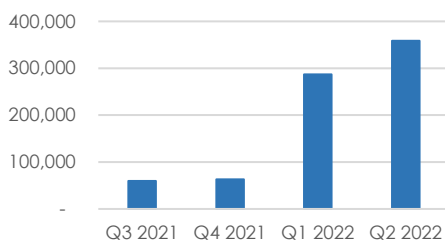
Under Construction

Absorption

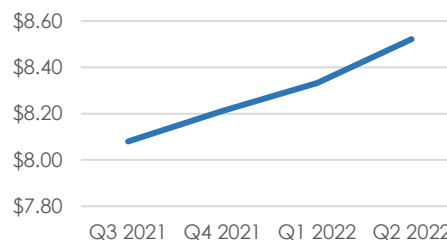


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|-----------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| West Outer Loop | 31,335,151 SF | 2,718,951 SF | 5.48% | 310,506 SF | 469,694 SF | 904,908 SF | \$8.52/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

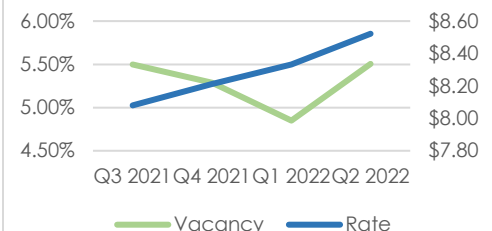
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northwest Inner Loop | Q2 2022

Market Insights:

The Northwest Inner Loop Submarket ended the second quarter of 2022 with a vacancy rate of 5.26%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 1,469,681 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.05/SF across all classes, increasing from \$7.89/SF in the previous quarter. 12-month new construction deliveries are at 134,976 SF, and there is currently 35,451 SF under construction in the submarket.

Northwest Inner Loop commercial sale prices ended the second quarter of 2022 at \$95/SF, increasing from \$92/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



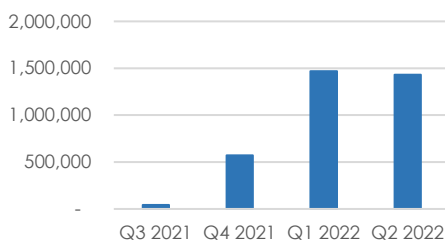
Under Construction

Absorption

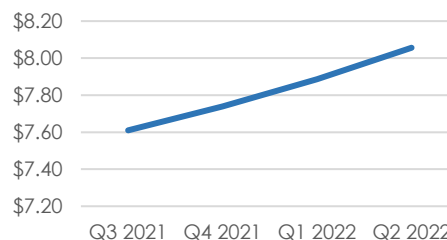


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northwest Inner Loop | 64,841,218 SF | 4,496,090 SF | 5.26% | 1,469,681 SF | 134,976 SF | 35,451 SF | \$8.05/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

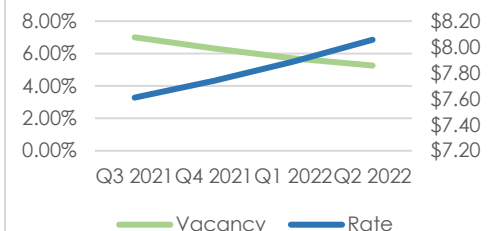
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Southwest Outer Loop | Q2 2022

Market Insights:

The Southwest Outer Loop Submarket ended the second quarter of 2022 with a vacancy rate of 5.90%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is 101,531 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$10.42/SF across all classes, increasing from \$10.21/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently 4,750 SF under construction in the submarket.

Southwest Outer Loop commercial sale prices ended the second quarter of 2022 at \$112/SF, increasing from \$108/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



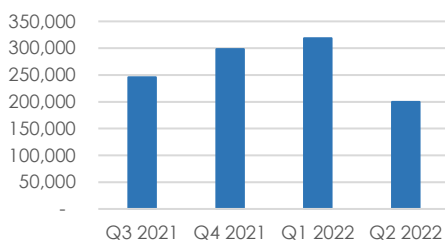
Under Construction

Absorption

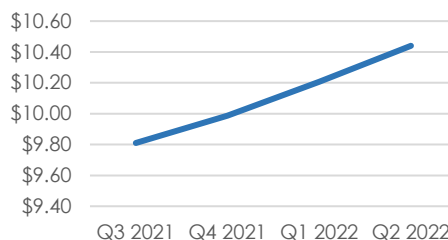


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Southwest Outer Loop | 14,970,363 SF | 853,910 SF | 5.90% | 101,531 SF | 0 SF | 4,750 SF | \$10.42/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

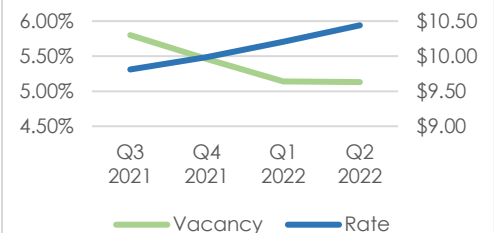
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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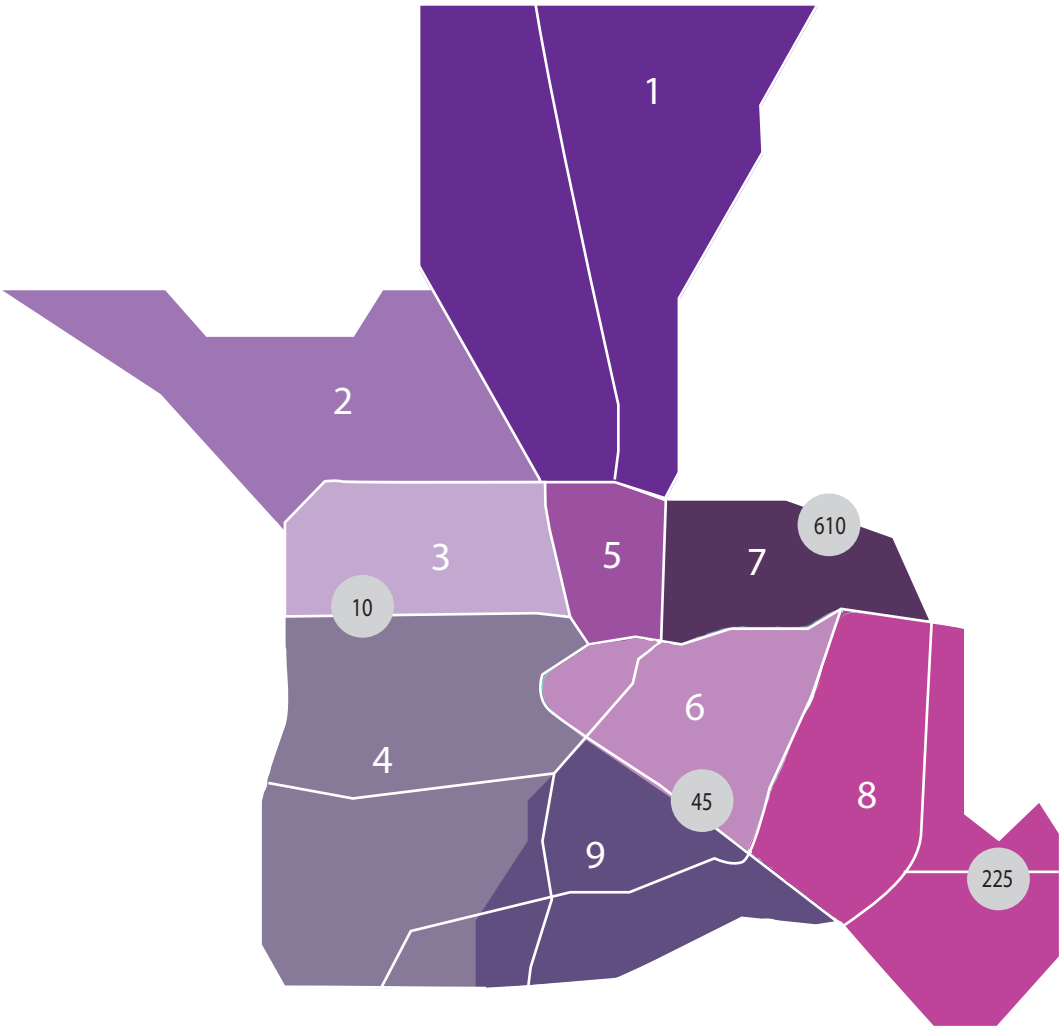
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Central Houston Industrial Market Overview



Legend

- 1 - North Outer Loop
- 2 - Northwest Near
- 3 - CBD / Northwest Inner Loop
- 4 - Southwest Inner Loop
- 5 - North Inner Loop
- 6 - Downtown Houston
- 7 - Northeast Inner Loop
- 8 - South Outer Loop
- 9 - South Inner Loop



North Outer Loop | Q2 2022

Market Insights:

The North Outer Loop Submarket ended the second quarter of 2022 with a vacancy rate of 5.04%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 942,324 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$7.77/SF across all classes, increasing from \$7.57/SF in the previous quarter. 12-month new construction deliveries are at 9,900 SF, and there is currently 280,620 SF under construction in the submarket.

North Outer Loop commercial sale prices ended the second quarter of 2022 at \$94/SF, increasing from \$91/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



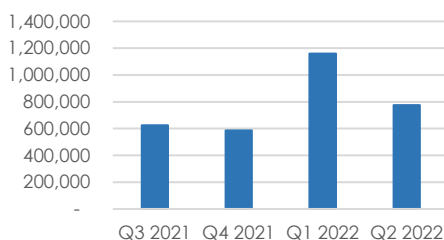
Under Construction

Absorption

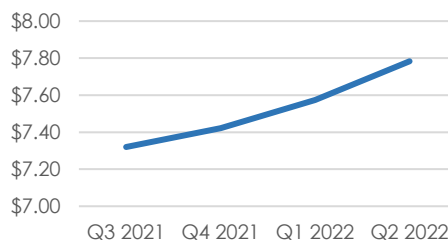


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| North Outer Loop | 28,129,974 SF | 2,472,625 SF | 5.04% | 942,324 SF | 9,900 SF | 280,620 SF | \$7.77/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

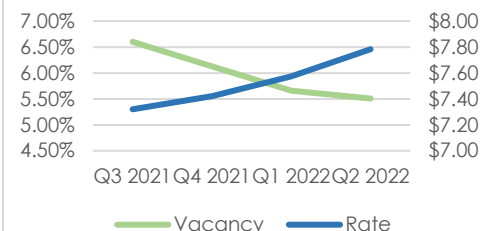
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northwest Near | Q2 2022

Market Insights:

The Northwest Near Submarket ended the second quarter of 2022 with a vacancy rate of 5.62%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is -388,458 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$7.86/SF across all classes, increasing from \$7.66/SF in the previous quarter. 12-month new construction deliveries are at 21,582 SF, and there is currently no new construction in the submarket.

Northwest Near commercial sale prices ended the second quarter of 2022 at \$95/SF, increasing from \$91/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



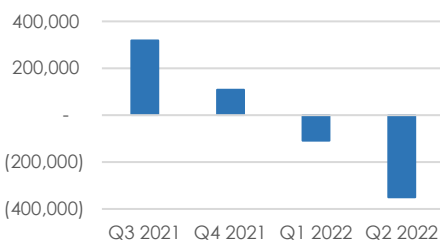
Under Construction

Absorption

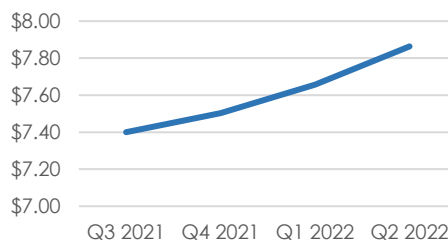


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northwest Near | 20,463,515 SF | 1,415,871 SF | 5.62% | -388,458 SF | 21,582 SF | 0 SF | \$7.86/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

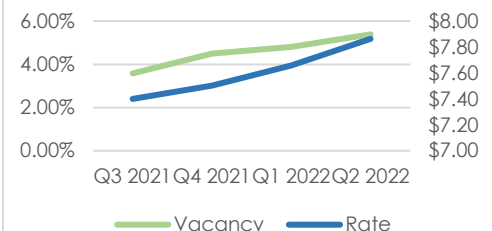
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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CBD-NW Inner Loop | Q2 2022

Market Insights:

The CBD-NW Inner Loop Submarket ended the second quarter of 2022 with a vacancy rate of 2.61%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 32,807 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$9.08/SF across all classes, increasing from \$8.91/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently no new construction in the submarket.

CBD-NW Inner Loop commercial sale prices ended the second quarter of 2022 at \$99/SF, increasing from \$96/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



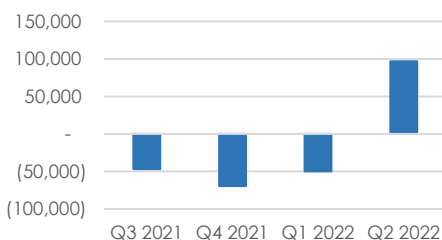
Under Construction

Absorption

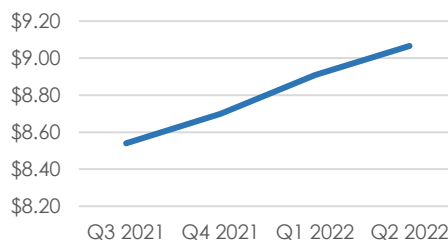


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|-------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| CBD-NW Inner Loop | 12,581,884 SF | 545,173 SF | 2.61% | 32,807 SF | 0 SF | 0 SF | \$9.08/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

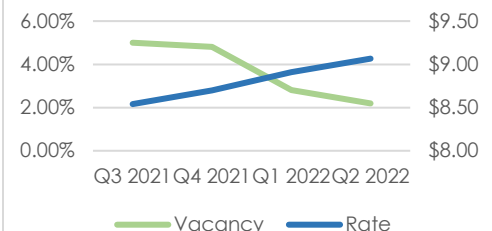
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Southwest Inner Loop | Q2 2022

Market Insights:

The Southwest Inner Loop Submarket ended the second quarter of 2022 with a vacancy rate of 8.78%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 48,042 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$10.49/SF across all classes, increasing from \$10.23/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently 159,085 SF under construction in the submarket.

Southwest Inner Loop commercial sale prices ended the second quarter of 2022 at \$116/SF, increasing from \$110/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



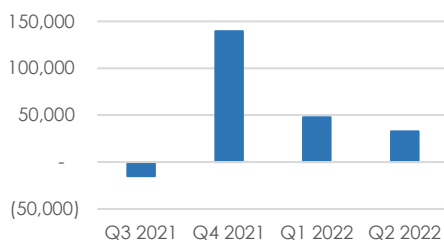
Under Construction

Absorption

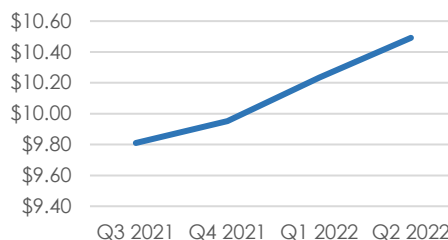


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Southwest Inner Loop | 6,758,303 SF | 494,505 SF | 8.78% | 48,042 SF | 0 SF | 159,085 SF | \$10.49/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

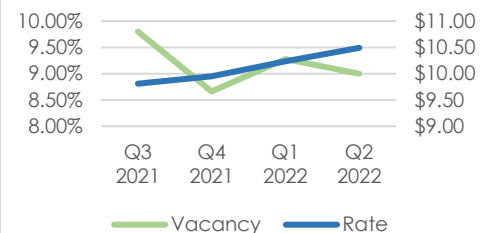
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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North Inner Loop | Q2 2022

Market Insights:

The North Inner Loop Submarket ended the second quarter of 2022 with a vacancy rate of 2.83%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is 61,126 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$6.29/SF across all classes, increasing from \$6.12/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently no new construction in the submarket.

North Inner Loop commercial sale prices ended the second quarter of 2022 at \$75/SF, increasing from \$82/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



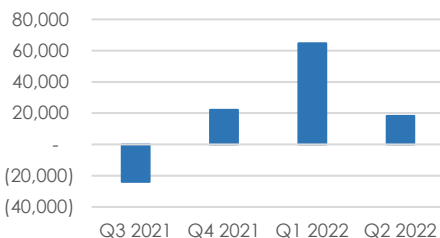
Under Construction

Absorption

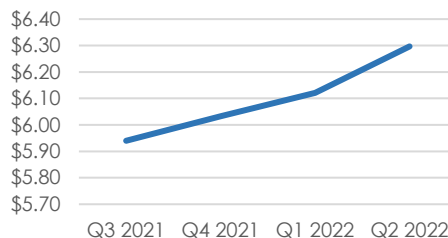


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| North Inner Loop | 5,534,837 SF | 465,424 SF | 2.83% | 61,126 SF | 0 SF | 0 SF | \$6.29/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

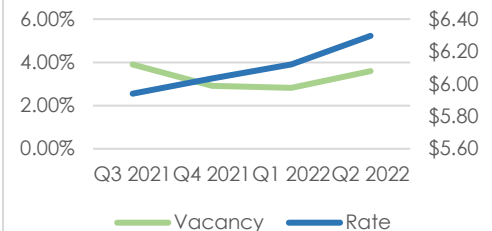
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Downtown Houston | Q2 2022

Market Insights:

The Downtown Houston Submarket ended the second quarter of 2022 with a vacancy rate of 5.09%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is 202,042 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$6.29/SF across all classes, increasing from \$6.09/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently no new construction in the submarket.

Downtown Houston commercial sale prices ended the second quarter of 2022 at \$72/SF, increasing from \$68/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



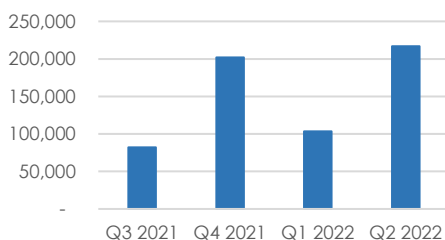
Under Construction

Absorption

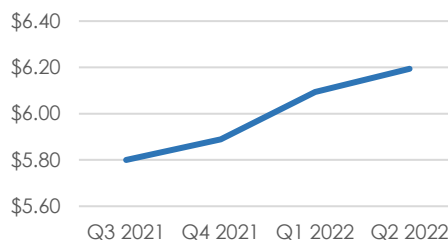


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Downtown Houston | 31,656,674 SF | 2,858,281 SF | 5.09% | 202,042 SF | 0 SF | 0 SF | \$6.29/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

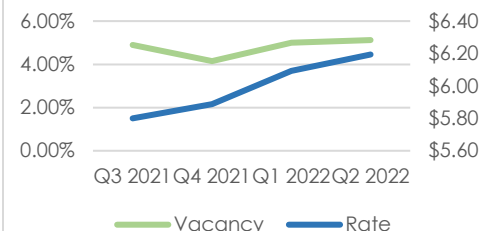
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northeast Inner Loop | Q2 2022

Market Insights:

The Northeast Inner Loop Submarket ended the second quarter of 2022 with a vacancy rate of 3.67%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 291,346 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$5.81/SF across all classes, increasing from \$5.74/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently no new construction in the submarket.

Northeast Inner Loop commercial sale prices ended the second quarter of 2022 at \$75/SF, increasing from \$72/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



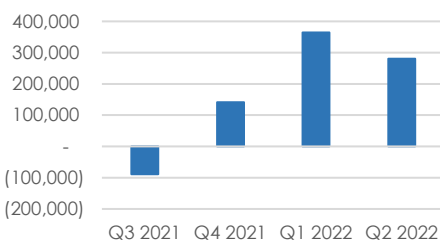
Under Construction

Absorption

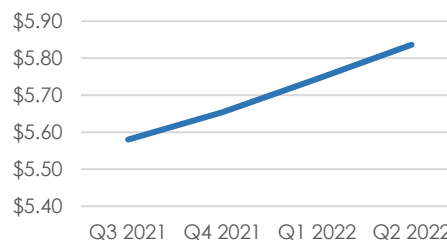


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northeast Inner Loop | 13,051,881 SF | 306,980 SF | 3.67% | 291,346 SF | 0 SF | 0 SF | \$5.81/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

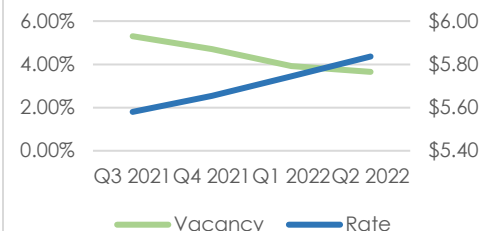
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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South Inner Loop | Q2 2022

Market Insights:

The South Inner Loop Submarket ended the second quarter of 2022 with a vacancy rate of 5.08%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 375,203 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$6.92/SF across all classes, increasing from \$6.78/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently 2,600 SF under construction in the submarket.

South Inner Loop commercial sale prices ended the second quarter of 2022 at \$84/SF, increasing from \$80/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



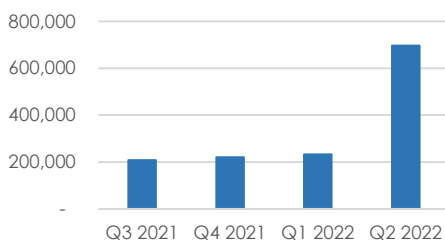
Under Construction

Absorption

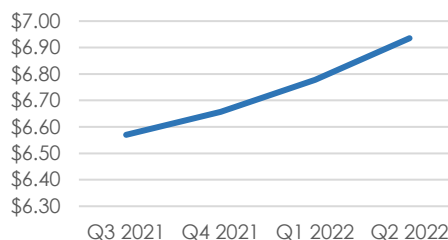


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| South Inner Loop | 12,819,874 SF | 322,163 SF | 5.08% | 375,203 SF | 0 SF | 2,600 SF | \$6.92/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

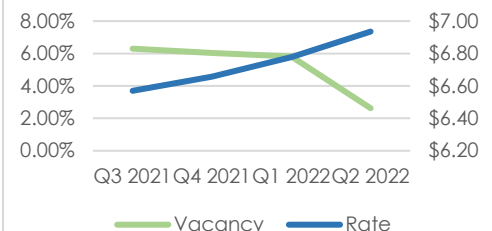
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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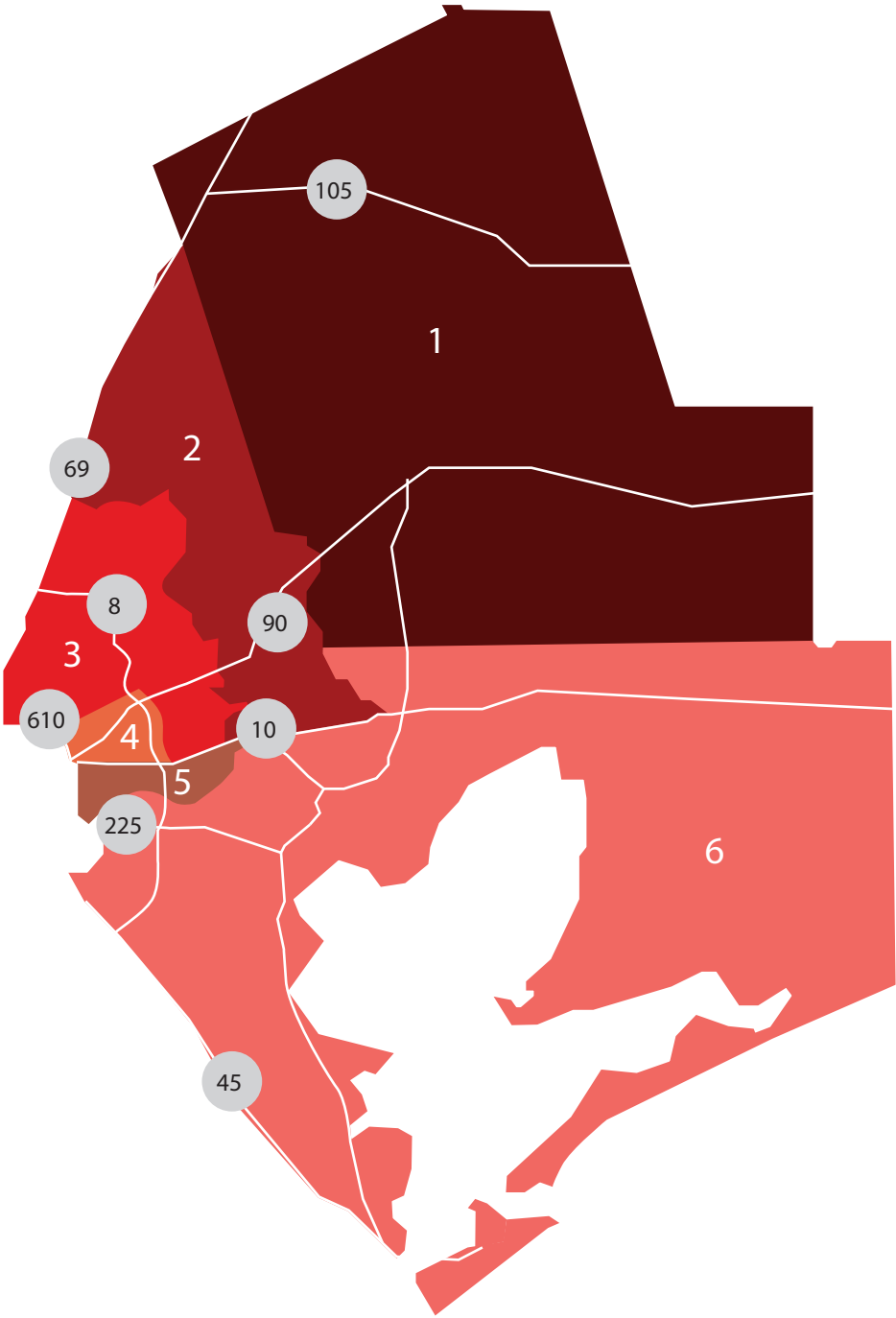
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East Houston
Industrial
Market
Overview



Legend

1 - Liberty County

2 - Northeast Highway 321

3 - Northeast Highway 90

4 - Northeast I-10

5 - East I-10 Outer Loop

6 - East / Southeast Far

N

Liberty County | Q2 2022

Market Insights:

The Liberty County Submarket ended the second quarter of 2022 with a vacancy rate of 4.41%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is -56,296 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$7.85/SF across all classes, increasing from \$7.55/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently no new construction in the submarket.

Liberty County commercial sale prices ended the second quarter of 2022 at \$101/SF, increasing from \$96/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



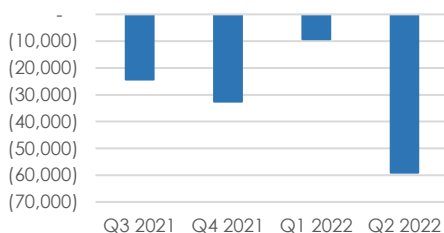
Under Construction

Absorption

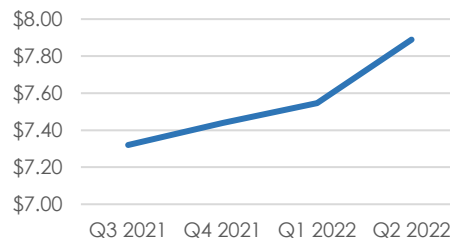


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Liberty County | 2,113,891 SF | 115,249 SF | 4.41% | -56,296 SF | 0 SF | 0 SF | \$7.85/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

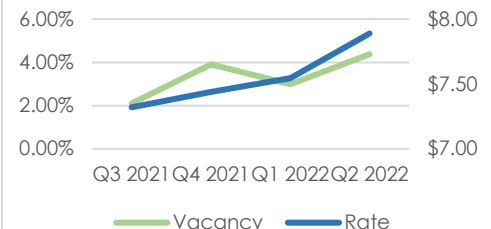
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northeast Highway 321 | Q2 2022

Market Insights:

The Northeast Highway 321 Submarket ended the second quarter of 2022 with a vacancy rate of 2.32%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 117,835 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$10.05/SF across all classes, increasing from \$9.87/SF in the previous quarter. 12-month new construction deliveries are at 141,360 SF, and there is currently 277,235 SF under construction in the submarket.

Northeast Highway 321 commercial sale prices ended the second quarter of 2022 at \$106/SF, increasing from \$103/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



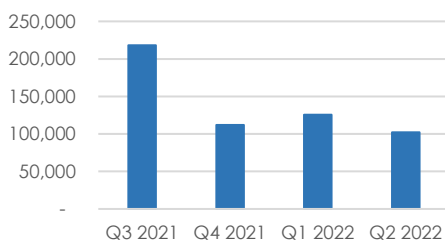
Under Construction

Absorption

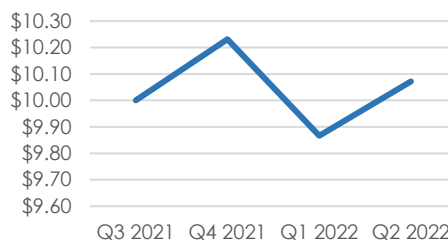


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|-----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northeast Highway 321 | 2,555,041 SF | 304,944 SF | 2.32% | 117,835 SF | 141,360 SF | 277,235 SF | \$10.05/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

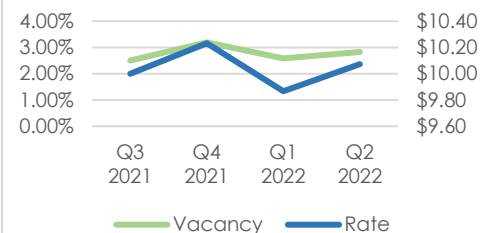
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northeast Highway 90 | Q2 2022

Market Insights:

The Northeast Highway 90 Submarket ended the second quarter of 2022 with a vacancy rate of 6.95%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 1,850,931 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.27/SF across all classes, increasing from \$8.08/SF in the previous quarter. 12-month new construction deliveries are at 981,893 SF, and there is currently 310,792 SF under construction in the submarket.

Northeast Highway 90 commercial sale prices ended the second quarter of 2022 at \$97/SF, increasing from \$95/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



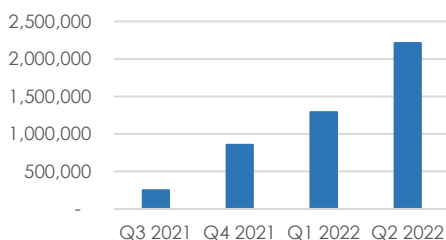
Under Construction

Absorption

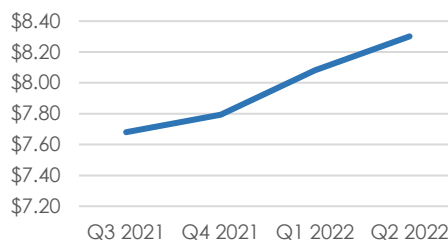


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northeast Highway 90 | 26,626,759 SF | 2,315,463 SF | 6.95% | 1,850,931 SF | 981,893 SF | 310,792 SF | \$8.27/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

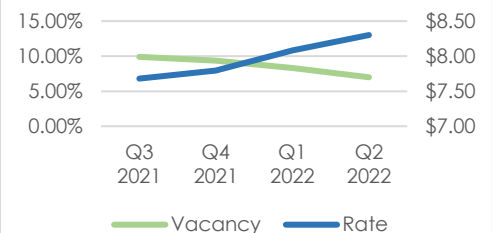
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Northeast I-10 | Q2 2022

Market Insights:

The Northeast I-10 Submarket ended the second quarter of 2022 with a vacancy rate of 2.32%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 45,866 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$7.54/SF across all classes, increasing from \$7.40/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently 1,003,003 SF under construction in the submarket.

Northeast I-10 commercial sale prices ended the second quarter of 2022 at \$99/SF, increasing from \$93/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



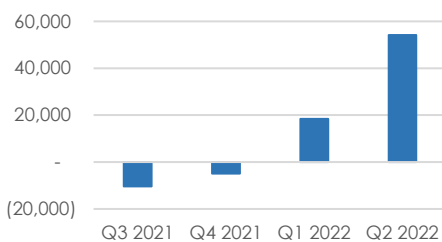
Under Construction

Absorption

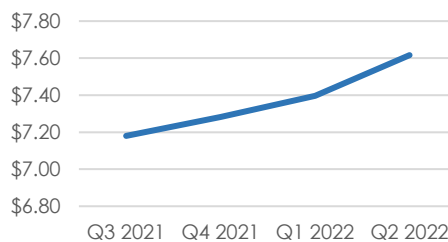


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Northeast I-10 | 4,656,115 SF | 418,724 SF | 2.32% | 45,866 SF | 0 SF | 1,003,003 SF | \$7.54/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

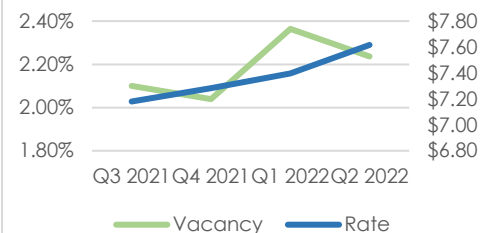
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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East I-10 Outer Loop | Q2 2022

Market Insights:

The East I-10 Outer Loop Submarket ended the second quarter of 2022 with a vacancy rate of 4.12%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 263,509 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$6.71/SF across all classes, increasing from \$6.57/SF in the previous quarter. There have been no new construction deliveries in the last 12 months, and there is currently no new construction in the submarket.

East I-10 Outer Loop commercial sale prices ended the second quarter of 2022 at \$86/SF, increasing from \$83/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



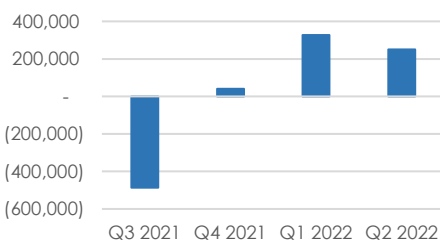
Under Construction

Absorption

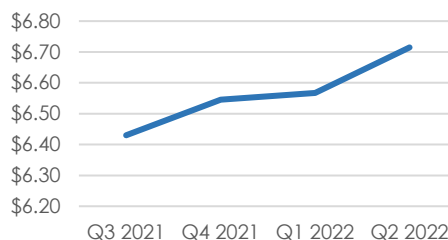


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|----------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| East I-10 Outer Loop | 15,624,469 SF | 899,188 SF | 4.12% | 263,509 SF | 0 SF | 0 SF | \$6.71/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

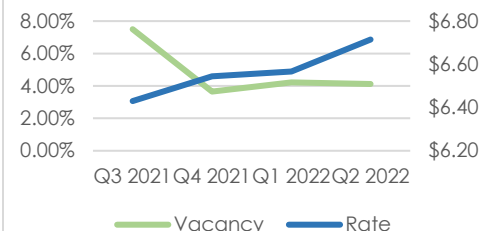
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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East-Southeast Far | Q2 2022

Market Insights:

The East-Southeast Far Submarket ended the second quarter of 2022 with a vacancy rate of 6.18%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 6,905,290 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.15/SF across all classes, increasing from \$7.90/SF in the previous quarter. 12-month new construction deliveries are at 3,408,561 SF, and there is currently 5,191,781 SF under construction in the submarket.

East-Southeast Far commercial sale prices ended the second quarter of 2022 at \$100/SF, increasing from \$97/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



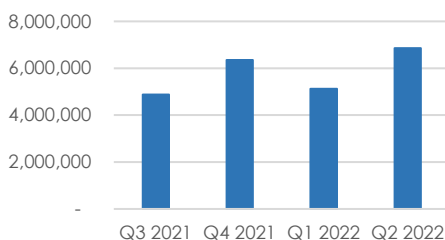
Under Construction

Absorption

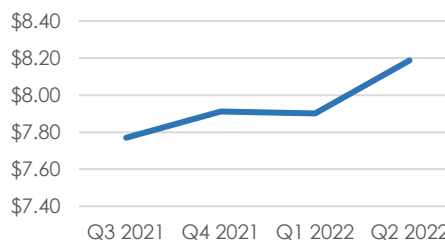


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|--------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| East-Southeast Far | 94,341,424 SF | 9,253,007 SF | 6.18% | 6,905,290 SF | 3,408,561 SF | 5,191,781 SF | \$8.15/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

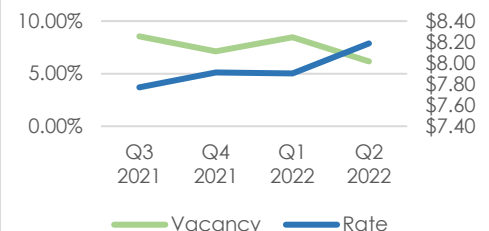
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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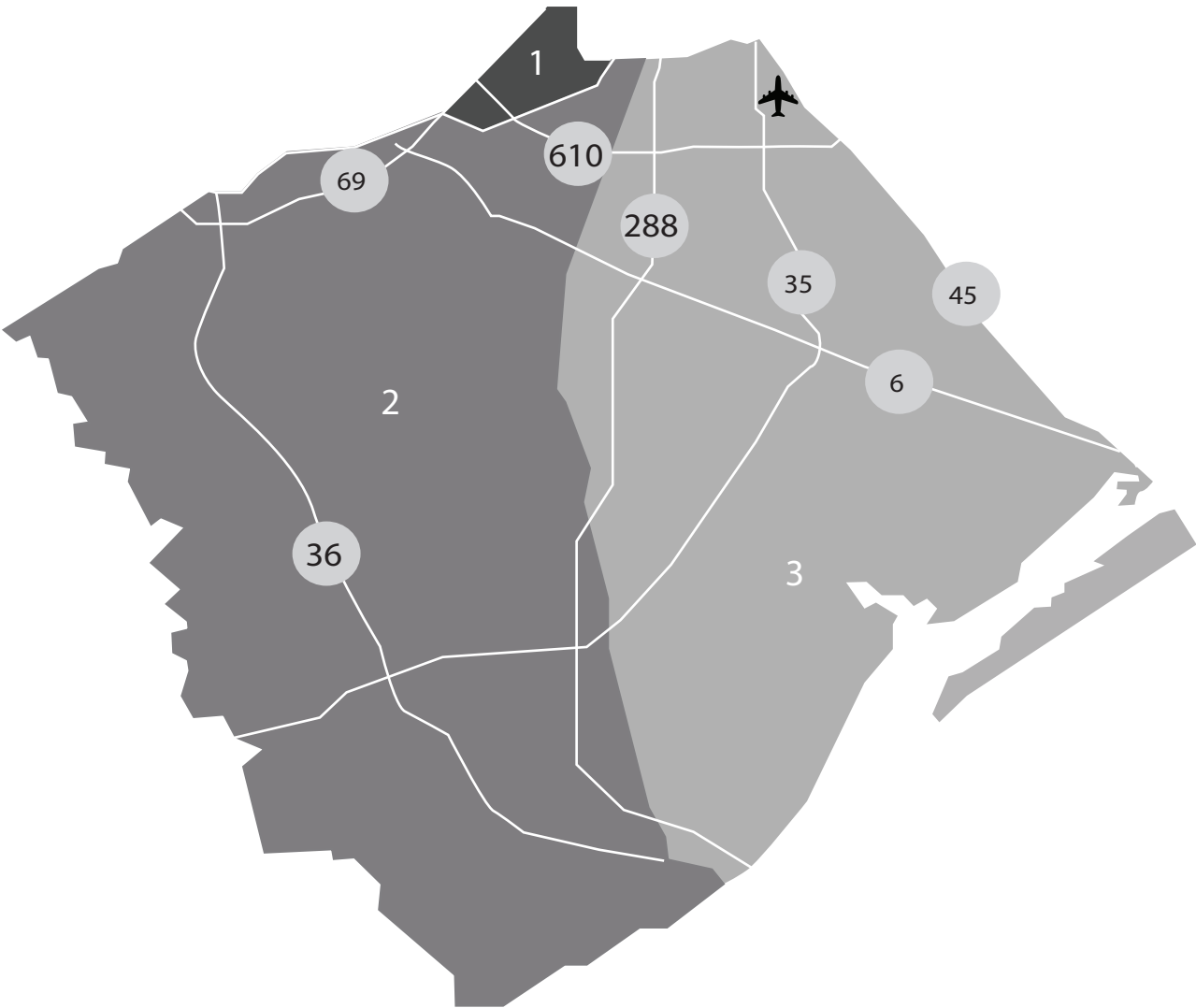
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South Houston
Industrial
Market
Overview



Legend

- 1 - Highway 59 / Highway 90
- 2 - Southwest Far
- 3 - South Highway 35

William P. Hobby
Airport



Highway 59 / Highway 90 | Q2 2022

Market Insights:

The Highway 59 / Highway 90 Submarket ended the second quarter of 2022 with a vacancy rate of 7.02%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 1,114,109 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.55/SF across all classes, increasing from \$8.33/SF in the previous quarter. 12-month new construction deliveries are at 847,759 SF, and there is currently 540,124 SF under construction in the submarket.

Highway 59 / Highway 90 commercial sale prices ended the second quarter of 2022 at \$110/SF, increasing from \$107/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



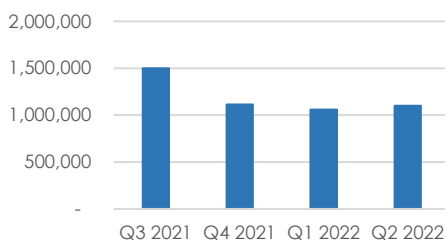
Under Construction

Absorption

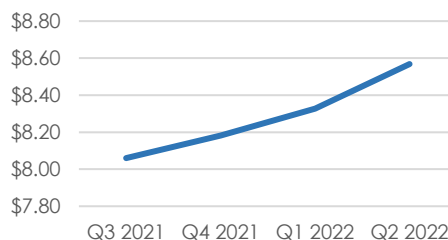


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|-------------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Highway 59 / Highway 90 | 29,648,495 SF | 2,224,527 SF | 7.02% | 1,114,109 SF | 847,759 SF | 540,124 SF | \$8.55/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

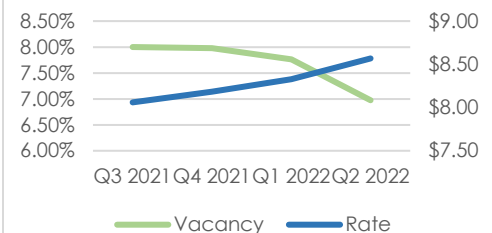
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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Southwest Far | Q2 2022

Market Insights:

The Southwest Far Submarket ended the second quarter of 2022 with a vacancy rate of 10.92%. The vacancy rate increased from the previous quarter, and the net absorption rate over the last 12 months is 2,005,725 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$8.66/SF across all classes, increasing from \$8.53/SF in the previous quarter. 12-month new construction deliveries are at 2,612,220 SF, and there is currently 397,128 SF under construction in the submarket.

Southwest Far commercial sale prices ended the second quarter of 2022 at \$112/SF, increasing from \$108/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



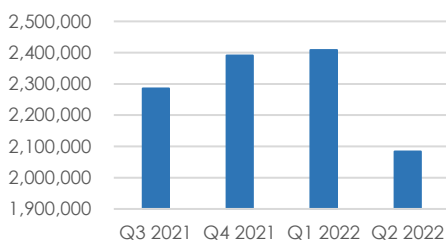
Under Construction

Absorption

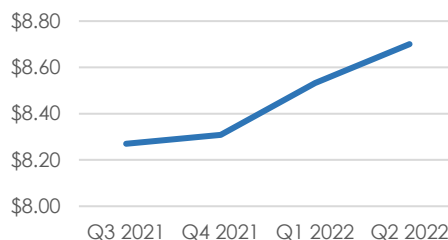


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|---------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| Southwest Far | 22,663,581 SF | 3,053,691 SF | 10.92% | 2,005,725 SF | 2,612,220 SF | 397,128 SF | \$8.66/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

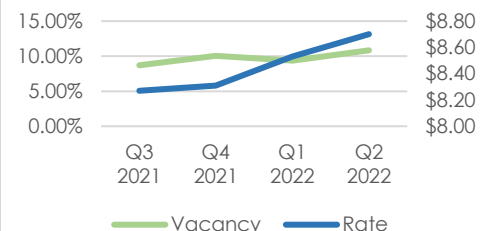
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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South Highway 35 | Q2 2022

Market Insights:

The South Highway 35 Submarket ended the second quarter of 2022 with a vacancy rate of 2.91%. The vacancy rate decreased from the previous quarter, and the net absorption rate over the last 12 months is 1,089,508 SF at the end of Q2 2022.

Rental rates ended the second quarter at \$7.76/SF across all classes, increasing from \$7.63/SF in the previous quarter. 12-month new construction deliveries are at 385,645 SF, and there is currently 91,500 SF under construction in the submarket.

South Highway 35 commercial sale prices ended the second quarter of 2022 at \$93/SF, increasing from \$89/SF in the previous quarter. The average commercial sale price in DFW is \$98.28/SF, and overall cap rates are 6.38%.

Q2 2022 vs Q1 2022

Rental Rates

Vacancy



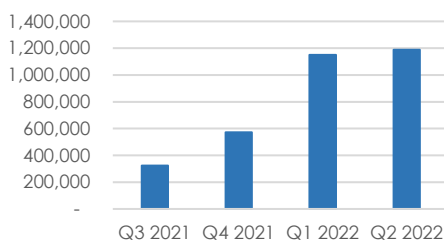
Under Construction

Absorption

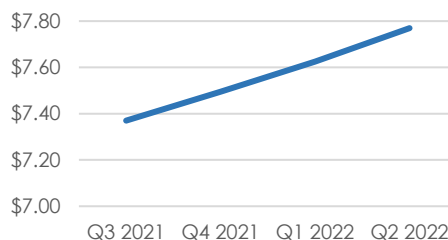


| | Inventory | Total Available SF | Vacancy Rate | 12-Month Net Absorption | 12-Month Deliveries | Under Construction | Rates - All Classes |
|------------------|----------------|--------------------|--------------|-------------------------|---------------------|--------------------|---------------------|
| South Highway 35 | 43,664,143 SF | 1,829,964 SF | 2.91% | 1,089,508 SF | 385,645 SF | 91,500 SF | \$7.76/SF |
| Houston Total | 742,577,312 SF | 58,939,129 SF | 5.45% | 81,426,910 SF | 23,599,732 SF | 21,719,292 SF | \$8.20/SF |

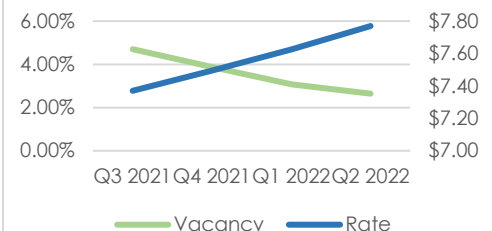
Net Absorption



Gross Asking Rents/SF



Vacancy Vs Rental Rate



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